

# FHCA 2019 Annual Conference & Trade Show

## CE Session #18 – National Quality Award Program: It's Not Just for Skilled Nursing Centers

Monday, August 5 – 12:30 to 1:30 p.m.

Celebration 9-10 – Assisted Living

### Upon completion of this presentation, the learner will be able to:

- Learn the basic understanding of AHCA's National Quality Award Program and the Malcolm Baldrige Performance Excellence framework
- Identify four basic elements of Baldrige framework for performance excellence - Approach, Deployment, Learning and Integration
- Discuss seven areas of focus, including six process categories and one results category

### Seminar Description:

American Health Care Association's (AHCA) National Quality Award Program is a journey of quality for the nation's long term care organizations, including assisted living facilities. For a long time, the National Quality Award Program has been perceived for only skilled nursing centers. In the recent years, more and more assisted living facilities have joined the program and received the recognition that they deserve. In 2018, the assisted living facility community was very excited when the very first assisted living facility Gold recipients in the nation were announced. This session will provide an overview of the program and award criteria requirements so Florida's assisted living facilities can start the journey and join the winners' circle.

### Presenter Bio(s):

**Julia Pratt** is currently an Executive Director with Brooks Rehabilitation working within the Aging Services Division. Julia has served older adults for over 20 years since graduating from the University of North Florida with a Physical Therapy degree. Julia's passion for ensuring that all individuals have the highest level of participation in life has influenced her career in working within the skilled nursing and assisted living environments. Most recently, under her leadership, Julia's team at Brooks Bartram Lakes Assisted Living Facility has received the silver quality award.

**Koko Okano** is the Quality Improvement and Research Analyst with Florida Health Care Association. Koko is a Master Examiner and Team Leader for the AHCA National Quality Award Program and serves on the Board of Overseers of the program. Koko serves as an advanced examiner for the Governor's Sterling Award and on the board of examiners for the National Baldrige Program.



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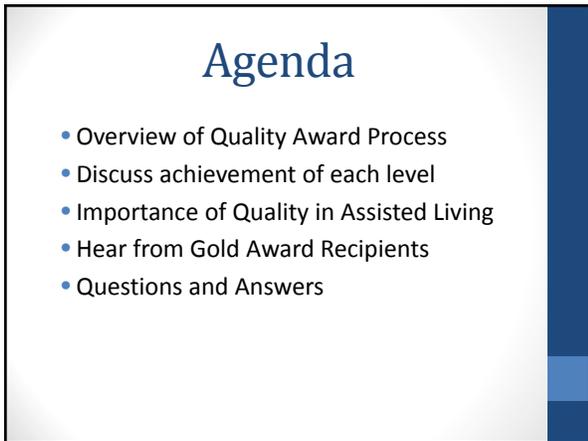
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## Quality Award Program

- The Quality Award Program is the National AHCA/NCAL Quality Award recognition program for excellence and quality
- Based on the Baldrige Performance Excellence Program
- Has three levels of award: Bronze, Silver and Gold:



Movement through the three awards assists organizations to improve the quality of the care provided

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## Baldrige Performance Excellence Framework

- Used in multiple settings – not just healthcare
- Focuses on performance management:
  - Operations
  - Workforce
  - Leadership
  - Strategy
  - Customers
  - Results



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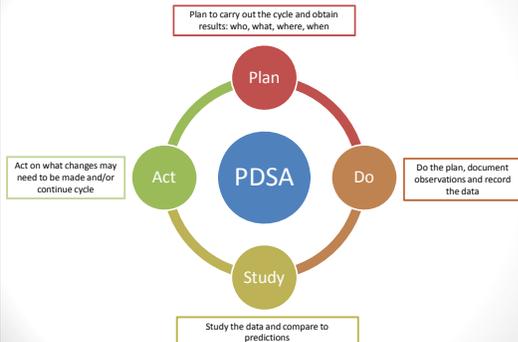
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## PDSA – Plan Do Study Act



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## Using the Baldrige Mindset

**1 Reacting to the Problem**  
Run with the hose and put the fire out

**2 General Improvement Ideas**  
Install more hoses to get to the fire quickly and reduce the impact

**3 Systematic Evaluation and Improvement**  
Eval which locations are susceptible to fire and install sensors/sprinklers

**4 Learning and Strategic Improvement**  
Install systematic sensors/sprinklers that are activated by heat before a fire

**5 Organizational Analysis and Innovation**  
Use fireproof/retardant materials and replace combustible liquids. Prevention is primary approach and shared with all

Malaga Performance Excellence Program 2017 Department of Customer, Market, and Digital Technology

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## Quality Award Process

- The application process allows organizations to look at their systems and current processes, create benchmarks and identify areas of success as well as improvements using their individualized feedback report
- Applications are judged by trained examiners and feedback is provided to continue the path to excellence

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## Quality Award Application Tips

- Ensure you meet all deadlines as indicated
- All applications must be original
- Review the technical requirements carefully
- Answers should be in prose
- All criteria must be answered
- Graphs and tables must be legible

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## Bronze Award Commitment to Quality

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## Bronze Quality Award Process

- The goal of this award level is to provide applicants with the tools and resources to achieve performance improvement through the introduction of the Baldrige criteria
- It will provide a framework for understanding an organization's use of performance improvement
- The Bronze criteria focuses on an organization's mission, vision, and key factors that lead to success
- The key areas of focus are on customer requirements and performance improvement, which may result in clearer priorities and better preparation for future goals
- Is the foundation for the Silver Award

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## Bronze Quality Award Steps



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## Bronze Quality Award Criteria

**Organizational Description:** What are your KEY organizational characteristics? Describe your organization's operating environment and your relationships with KEY PATIENT/RESIDENTS, CUSTOMERS, STAKEHOLDERS, suppliers, and PARTNERS.

- Organizational Environment: mission, vision, service offerings, key measures, workforce profiles, assets, competencies
- Organizational Relationships: customers, suppliers

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## Bronze Quality Award Criteria

**Organizational Situation:** What is your organization's strategic situation? Describe your organization's competitive environment, KEY STRATEGIC CHALLENGES and ADVANTAGES, and your system for performance improvement.

- Competitive Environment
- Strategic Context
- Performance Improvement System

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## First Step To Achieve Success



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## Silver Award Achievement in Quality

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## Silver Quality Award Process

- The goal of this award level is continue the journey in learning and developing effective processes to drive continuous improvement of performance and outcomes
- It will provide an in depth assessment of how an organization is effective in achieving quality outcomes and help develop the approaches for continuous improvement
- Must have the Bronze Award to apply
- The Silver application will focus on the seven Baldrige categories
- Is the next step toward the Gold Award

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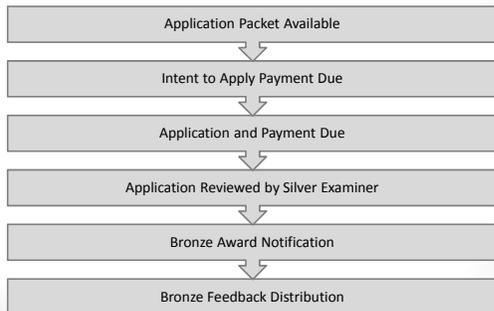
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## Silver Quality Award Steps



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## Silver Quality Award Scoring

To receive the award must have:

- Judges will use a minimum total score of points
- A minimum number of points must be in Categories 1-6 (process categories)
- A minimum number of points must be in Category 7 (results category)



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## Silver Quality Award Criteria

**Preface: Organizational Profile:** Organizational Description-Environment-Relationships-Situation, Competitive Environment, Strategic Context and Performance Improvement System

- Most of the content from the Bronze Application
1. **Leadership:** Senior Leadership, Governance and Societal Responsibilities
  2. **Strategy:** Strategy Development and Implementation
  3. **Customers:** Voice of the Customer and Customer Engagement
  4. **Measurement, Analysis and Knowledge Management:** Measurement of Organizational Performance, Information and Knowledge Management
  5. **Workforce:** Environment and Engagement
  6. **Operations:** Work Processes and Operational Effectiveness
  7. **Health Care and Process Results:** Health Care and Process Results, Customer Results, Workforce Results, Leadership and Survey Results, Financial and Market Results

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## Guidelines for Responding to Process Items (Cat 1-6)

- Understand the meaning of How
- Utilize Table of Expected Results
- Write with ADLI guidelines in mind
  - Have a systematic Approach
  - Show Deployment
  - Show Evidence of Learning
  - Show Integration
  - Show Results in Cat 7
- Demonstrate Focus and Consistency in responding to all areas of the criteria

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### Gold Quality Award Process

- The goal of this award level is to apply the Baldrige criteria in its entirety to show superior performance in areas of leadership, strategic planning, and customer and staff satisfaction
- Must have the Silver Award to apply
- This is the final step
- Awardees are considered the Best of the Best in their profession

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## Gold Quality Award Scoring

To receive the award must establish **innovation** in all areas and:

- Judges will use a minimum total score of points
- A minimum number of points must be in Categories 1-6 (process categories)
- A minimum number of points must be in Category 7 (results category)



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## Gold Quality Award Criteria

**Preface: Organizational Profile and Situation:** Organizational Description-Environment-Relationships-Situation, Competitive Environment, Strategic Context and Performance Improvement System

1. **Leadership:** Senior Leadership, Governance and Societal Responsibilities
2. **Strategy:** Strategy Development and Implementation
3. **Customers:** Voice of the Customer and Customer Engagement
4. **Measurement, Analysis and Knowledge Management:** Measurement of Organizational Performance, Information and Knowledge Management
5. **Workforce:** Environment and Engagement
6. **Operations:** Work Processes and Operational Effectiveness
7. **Health Care and Process Results:** Health Care and Process Results, Customer Results, Workforce Results, Leadership and Survey Results, Financial and Market Results

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## Guidelines for Responding to Process Items (Cat 1-6)

- Three important things to keep in mind:
  - The Organizational Profile should paint the picture of what is most important to your organization
  - The important elements from the Organizational Profile should be reflected in the identified processes described in responses to the questions within Categories 1-6
  - The results are then reported in Category 7
- \* Missing information will be interpreted as a gap in your PERFORMANCE management system.

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## Scoring Guidelines for Results

### Results Process Scoring Guidelines\*

0%	• No systematic approach to these requirements is evident; achievement is unobserved. (A)
10%	• Little or no deployment of any systematic approach is evident. (D)
20%	• An improvement orientation is not evident; improvement is achieved through reacting to problems. (E)
30%	• No organizational alignment to evident, individual areas or work units; separate independently. (D)
40%	• The beginning of a systematic approach to the <b>BASE</b> REQUIREMENTS of the Item is evident. (A)
50%	• The approach is in the early stages of deployment in most areas or work units; initiating progress in achieving the <b>BASE</b> REQUIREMENTS of the Item. (D)
60%	• Early stages of a transition from reacting to problems to a general improvement orientation are evident. (E)
70%	• The approach is aligned with other areas or work units targets through some problem-solving. (D)
80%	• An effective, systematic approach, responsive to the <b>BASE</b> REQUIREMENTS of the Item, is evident. (A)
90%	• The approach is deployed, although some areas or work units are in early stages of deployment. (D)
100%	• The beginning of a systematic approach to evaluation and improvement of key processes is evident. (E)
or 45%	• The approach is in the early stages of alignment with <b>BASE</b> organizational needs identified in response to the Organizational Profile and other process Items. (D)
10%	• An effective, systematic approach, responsive to the <b>OVERALL</b> REQUIREMENTS of the Item, is evident. (A)
20%	• The approach is well deployed, although deployment may vary in some areas or work units. (D)
30%	• A fact-based, systematic evaluation and improvement process and some organizational learning, including innovation [value-added, meaningful change], are in place for improving the efficiency and effectiveness of key processes. (E)
40%	• The approach is aligned with the <b>OVERALL</b> organizational needs identified in response to the Organizational Profile and other Process Items. (D)
50%	• An effective, systematic approach, responsive to the <b>MULTIPLE</b> REQUIREMENTS of the Item, is evident. (A)
60%	• The approach is well deployed, with no significant gaps. (D)
70%	• Fact-based, systematic evaluation and improvement and organizational learning, including innovation [adoption of an idea, process, technology, health care service, or organizational model that is either new or new to its proposed application], are key management tools; there is clear evidence of refinement as a result of organizational-level analysis and learning. (E)
80%	• The approach is integrated with current and future organizational needs identified in response to the Organizational Profile and other process Items. (D)
90%	• An effective, systematic approach, FULLY responsive to the <b>MULTIPLE</b> REQUIREMENTS of the Item, is evident. (A)
100%	• The approach is well deployed, without significant weaknesses or gaps in any areas or work units. (D)
or 100%	• Fact-based, systematic evaluation and improvement and organizational learning through innovation [adoption of an idea, process, technology, health care service, or organizational model that is either new or new to its proposed application], are key organization-wide tools; refinement and innovation, backed by analysis and sharing, are evident throughout the organization. (E)
or 100%	• The approach is integrated with current and future organizational needs identified in response to the Organizational Profile and other Process Items. (D)

For Gold Award it is important  
  
 to achieve scores at this level or higher

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## Guidelines for Responding to Result Items (Cat 7)

- Ensure you include the most critical Organizational Performance results
- Address ALL required results
- Include data sources and at least three points of trend data
- Utilize ITLeC
  - Integration
  - Trends
  - Performance Levels
  - Comparisons
- Interpret all graph results
- Ensure comparisons are relevant
- Include results from items listed in Categories 1-6 (table of expected results)

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## Category 7 Requirements

- 7.1: Health Care and Process Results
  - 30 day readmission or Hospitalization rates
  - Antipsychotic rates
  - Another measure for ALF (five star for SNF)
- 7.2: Customer Results – Choose one of the following:
  - Overall Customer Satisfaction
  - Customer Willingness to Recommend to Others
  - CoreQ
- 7.3: Workforce Results
  - Staff Turnover or Staff Retention
  - Staffing data point for ALF (five star staffing measure for SNF)
- 7.4: Leadership and Governance Results
  - Two appropriate leadership or governance results
  - (for SNF use five star overall rating and five star survey measure rating)
- 7.5: Financial and Market Results
  - An appropriate measure

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## Scoring Guidelines for Results

Rahdige Results Scoring Guidelines*	
10%	• Results are not reported for key areas of importance to the accomplishment of the organization's mission. (S)
15%	• Trend data either are not reported or show mostly adverse trends. (T)
16%	• There are no organizational performance results, or the results reported are poor. (L) (Competitor's performance is not reported.) (C)
17%	• Results are reported for a FEW areas of importance to the accomplishment of the organization's mission. (S)
18%	• Some trend data are reported, with some ad-hoc trends evident. (T)
19%	• A few organizational performance results are reported, responsive to the <b>BASE REQUIREMENTS</b> of the item, and only good [e.g., close to average] performance levels are evident. (L) (Little to no comparative information is reported.) (C)
20%	• Results are reported for MANY areas of importance to the accomplishment of the organization's mission. (S)
21%	• Some trend data are reported, and most of the trends presented are beneficial. (T)
22%	• Good [e.g., above average] organizational performance levels are reported, responsive to the <b>BASIC REQUIREMENTS</b> of the item. (L) (Early stage of obtaining comparative information are evident.) (C)
23%	• Organizational performance results are reported for MOST key patient and other customer, market, and process requirements. (S)
24%	• Beneficial trends are evident in most areas of importance to the accomplishment of the organization's mission. (T)
25%	• Good [e.g., above average] organizational performance levels are reported, responsive to the <b>OVERALL REQUIREMENTS</b> of the item. (L) (Some current performance levels have been evaluated against relevant competitors, and in benchmarks and show areas of good [e.g., above average] relative performance.) (C)
26%	• Organizational performance results are reported for MOST key patient and other customer, market, process, and action plan requirements. (S)
27%	• Beneficial trends have been sustained over time in most areas of importance to the accomplishment of the organization's mission. (T) (Sub S)
28%	• Good [e.g., above average] to excellent [e.g., industry leading] organizational performance levels are reported, responsive to the <b>MULTIPLE REQUIREMENTS</b> of the item. (L) (Most to most trends and current performance levels have been obtained against relevant competitors and in benchmarks and show areas of leadership and very good [e.g., top quartile] relative performance.) (C) (Sub T and L)
29%	• Organizational performance results are reported for MOST key patient and other customer, market, process, and action plan requirements. (S)
30%	• Beneficial trends have been sustained over time in all areas of importance to the accomplishment of the organization's mission. (T)
31%	• Excellent [e.g., industry leading] organizational performance levels are reported that are fully responsive to the <b>MULTIPLE REQUIREMENTS</b> of the item. (L) (Industry and benchmark leadership [e.g., best in class] is demonstrated in many areas.) (C)

For Gold Award it is important

to achieve scores at this level or higher

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## Difference Between Silver and Gold

- Silver award recipients must illustrate they are on the path to innovation and learning
- Silver award recipients must achieve 300 points total with a minimum 151 points from categories 1-6 and a minimum 126 points from category 7
- Gold award recipients must demonstrate that true innovation and learning has occurred
- Gold award recipients must achieve 500 points total with a minimum 257.5 points from categories 1-6 and a minimum 202.5 points from category 7
- Gold award recipients will have a site visit if the above points are achieved AND/OR if the site requirements are met

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## Site Visit Requirements

- The organization demonstrates effective, systematic approaches that meet most of the Overall Process requirements and some Multiple level requirements for all the categories
- Evidence that senior leaders drive performance excellence, with effective, systematic approaches that meet most of the Overall requirements of item 1.1 including 1.1a(1), 1.1c(1) and 1.1c(2)
- Evidence that senior leaders demonstrate meaningful, value added change based on factual evaluation of at least one of the requirements in item 1.1
- The organization demonstrates fact-based evaluation and improvement (learning) of most of the criteria Process items (integrated with results)
- Most of the criteria items contain approaches to meeting Process requirements in Categories 1-6 that are aligned with the Organizational Profile and other Process categories

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## Site Visit Requirements Con'd

- Results address most important Overall results requirements and they demonstrate both improving performance trends and good to very good relative performance against relevant (external) comparisons in most areas
- There are no patterns of adverse trends or poor performance in areas of importance to the Overall criteria requirements and the accomplishment of the organization's mission, as evidenced by the Organizational Profile and Process categories. An individual incident or isolated declining trend does not constitute a pattern
- The organization does not exhibit any "show stopper" issues, defined as an adverse condition that would diminish the reputation of the Quality Award Program if the organization were selected as a Gold-level recipient
- The organization's demonstrated overall performance, resulting from sustainable, systematic, effective processes, is among the best in the post-acute care profession and overall the applicant can serve as a role model for the industry

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**With strong determination and dedication success will happen!**

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**Importance of Quality in Assisted Living**

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### Impact to Assisted Living Facilities

- Proven framework for process improvement in clinical, quality and business areas
  - 90% of applicants report that they learn to apply the goals of improvement and excellence to achieve results
- Supports structure for state survey process




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### Impact to Assisted Living Facilities

- Research from AHCA/NCAL indicates that higher level award recipients, Silver and Gold, have increased performance in key quality outcome areas such as 30-day hospital readmission, off-label use of antipsychotics, occupancy rate, falls, pressure injuries and operating margin
- Promotes team engagement around a common vision
- Marketing ability and recognition
- Healthy and happy residents!




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## ALF Award Recipients



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National Quality Award Program

## Questions ?

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## Resources

- [National Quality Award Program Brochure](#)
- [Malcolm Baldrige National Quality Award Overview](#)
- [Baldrige Performance Excellence Program](#)
- [Baldrige Alliance for Performance Excellence](#)
- [Baldrige Foundation](#)

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